

#### University of Catania

Jean Monnet Chair in Internationational Business for European Union (IB4EU)

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# Essentials on establishment and exploitation of IPRs - II



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2004 - 2015





## **IPR**

## IPR is the acronym for INTELLECTUAL PROPERTY RIGHTS





#### **IPR**

• Intellectual property is an expansive and rapidly changing area of the law which deals with the formulation, usage and commercial exploitation of original creative works.

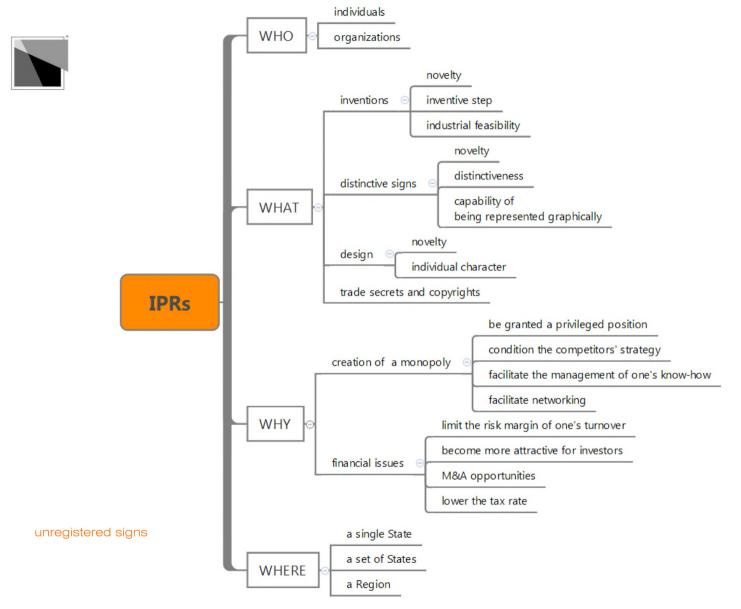




#### **IPR**

A majority of the issues that arise within this area revolve around the boundary lines of intangible property rights and which of those rights are afforded legal protection.









## IPR - Who

- Individuals and organizations are allowed to file applications to get their asset registered.
- The problem is if seeking for a registration is really of use for them.





#### IPR - Who

- Jump into Intellectual
   Property is very challenging
   and very often changes
   one's own scenario very
   deeply.
- Benefit from IPR needs entrepreneurial attitude, challenging approach to problems, being curious.





- Patents, trademarks and designs are registered assets.
- They are grantable at the end of a formal procedure before Intellectual Property National or Regional Offices that starts with the filing of an application.





- An examiner verifies if the object of the application fulfils determined requirements.
- The basic requirements are established by the "Paris Convention".
- Each State or Regional Authorities rules the matter through a law system and its jurisprudence.





Each grant can be revoked in case it is possible to prove that the examiner misinterpreted the "position" of the object of the application within the prior art and the fulfilment of the requirements established by the law.





- In certain systems, an administrative procedure called opposition might be launched before the Intellectual Property State Agency to limit or get a granted-to-be/a just granted IPR cancelled.
- Oppositions might be managed directly without the assistance of a lawyer, at a limited cost.

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- Local/ regional Courts can always manage limitation or nullity actions of granted IPRs after the definitive conclusion of their administrative procedure (when IPRs are fully enforceable rights).
- Notably, only lawyers are admitted to Courts. This usually makes the procedure more structured and the costs usually much higher.
- Additionally, time to goal is surely longer and decisions are not always more straightforward.





- A patent is a registered title of property related to a solution of a technical problem.
- It grants the owner (or a licensee) the exclusive right to exploit the referred invention in a determined territory.





- A patent can be granted only if its application clearly describes the invention, so that anyone feel acquainted with the matter at the end of reading the wording.
- However, only after the expiry (of the patent) the invention becomes freely exploitable by anybody.





Requisites of a patentable invention

- Novelty
- Inventive step
- Industrial feasibility





## Novelty

- Inventions are novel if their teachings are not comprised in the "prior art" for the skilled persons (at the filing date of the relative patent applications).
- Novelty does not matter with being smart or ingenious (the invention!).





#### Prior art matters with (i.e.):

- written and/or oral publications:
- national and foreign patents,
- articles, books, catalogues, theses, dissertations or publications on websites,
- lectures, workshops, presentations and conferences.





## Inventive Step

- IP Codes usually define Inventive Step in the negative form.
- It is usually stated that it arises when the invention is not obvious, meaning that it performs a surprising effect for a man skilled in the art.



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## IPR WHAT PATENTS







 Signs are suitable to become trademarks if they are novel and capable to create distinguishability for determined product/service in a relevant territory.









At least 1 class with determined categories according to the Nice Classification

45 classes: 1-34 goods, 35-45 services



District





 A registered trademark is a sign for which an established authority granted an exclusivity right, with the aim to let the owner collecting the public interest on products/services by making their origin clearly distinguishable.





#### Trademarks limit:

- the likelihood of confusion among products/services of the same nature; and
- the risk of association among producers of similar products/services.





- > Identify the origin of products/services in determined fields;
- > Ease the choice of a product or of a service provider.





Novelty has to be assessed by making a comparison with valid prior trademarks from a verbal, conceptual and phonetical point of view.





 Distinguishability occurs when the names and logos are fancy, without any reference/link to the product / service to be distinguished.





The choice of a weak trademark imposes to accept coexistence with very similar trademarks.

Simple variations of the wording or immaterial changes to the graphical representation make a similar trademark novel with reference to prior weak trademark rights.





## IPR - What - Designs

Designs are registered IPRs which relate to the aspect of a product, or of one of its own part if this aspect is characterized by:

lines, contours, colors, shape, texture, materials of the product itself, decoration of the goods, on condition that this aspect is new and presents individual character.





## IPR - What - Designs

A design is new for a determined kind of products

 If it differs from the prior design concepts or from the shapes of already divulged/traded products.





#### IPR - Where

- Practically worldwide: the Paris Convention is ratified in 176 Contracting Parties/States.
- Focusing on a determined State or through a unitary procedure relative to a Region, if possible.
- Depending on the nature and on strategy of the company with regard to the object of the IPR.





#### IPR - Where

Community Registered
Designs, Community
Trademarks are available
within UE, whereas Unitary
Patent is not currently
feasible, probably within by
the end of 2016.





- Create a monopoly
- Origins financial benefits





#### Each IPR is a monopoly:

- grants a privileged position
- conditions the competitors' strategy
- facilitates the management of one's know-how and networking
- eases the restoration of infringed rights by simplifying the related legal activity.





- «Freezes» the company knowledge and know-how.
- Bans competitors to freely operate in a determined area of business.
- Forces competitors to make additional effort in devolopping new concepts to maintain their turnover and profits.





A robust and mixed IPR company portfolio makes the company far more attractive to investors:

- M&A opportunities
- lower company tax rate (i.e. Patent Box)





#### IPRs

- Additionally, IPRs are a sort of guarantee for the investments in R&D and foster innovation.
- Particularly, granted patents communicate that the firm is in condition to increase its profits and to reduce its risk margin.





### Spread of knowledge

- Steep increase of mobility of managers and employees towards more wealthy competitors or promising business areas.
- Loss of territorial control of knowledge distribution.





# IPR WHATTrademarks







### Capability of distinguishing Distance between sign and product/service

- The sign must be arbitrary, imaginative, "capricious" in relation to the product service to be distinguished.
- Adding a graphical representation is often not enough to lead to the grant of the exclusive right.
- Small verbal or graphical changes are sufficient to prevent from counterfeiting of a weak mark.





### Naming a soap

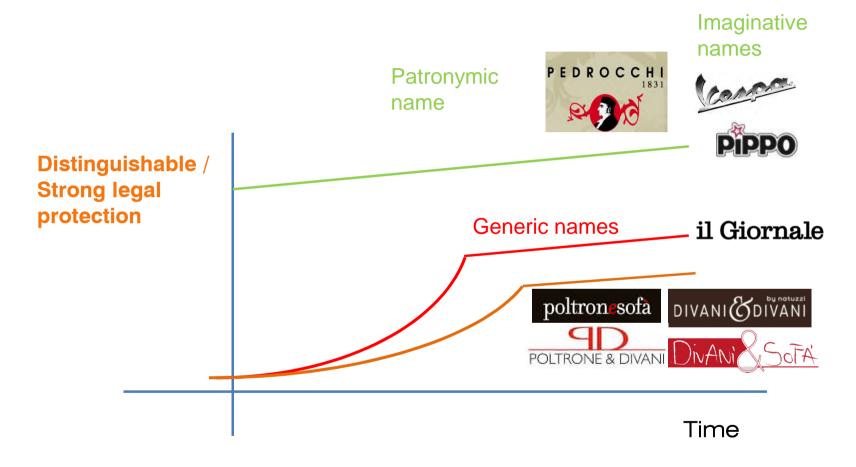
Sign	Туре	Comment
Soap	General	Descriptive
Clean dishes	Descriptive of the effect	Weak
Wash up	Descripive of the trade sector	Weak
Tide	Imaginative	Ok
Aquos	Imaginative	Ok







#### "Secondary meaning"





### Designating the class/es

- Nice Classification: as of 1957, it is revisited about every 4 years.
- The 10<sup>th</sup> is now effective.

http://www.wipo.int/classifications/nice/en/

#### Examples

Class 9: spectacles, software, hardware, scientific instruments, compasses.

Class 18: leather and imitations of leather, and goods made of these materials and not included in other classes; animal skins, hides; trunks and travelling bags; umbrellas and parasols; walking sticks; whips, harness and saddlery.

Class 25: clothing, footwear, headgear,

Class 28: Treadmill, exercise machine, toys.





# Trademarks additional purpose (1/3)

Allow evaluation of characteristics of a product/service even before buying it.





# Trademarks additional purpose (2/3)

A trademark may derive actractive power through the association to already known and appreciated elements, explicitly or implicitly reminded.





### Trademarks boosted







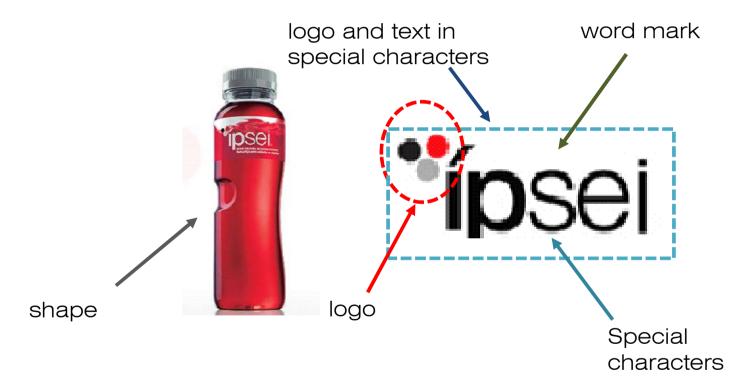
# Trademarks additional purpose (3/3)

- A trademark:
- summarizes corporate values: quality, image, reliability, creativity, type of target, ruggedness, organization, management, sales network
- produces extra-profit by communicating values.





# How many Trademark Applications?



At leat 5 trademark applications!



47



### Therefore, a trademark (1/2):

- aroused the interest of the public;
- makes the product more attractive to customers;





### Therefore, a trademark (2/2):

- generates a privileged position;
- collects value that can be objectively appraised.

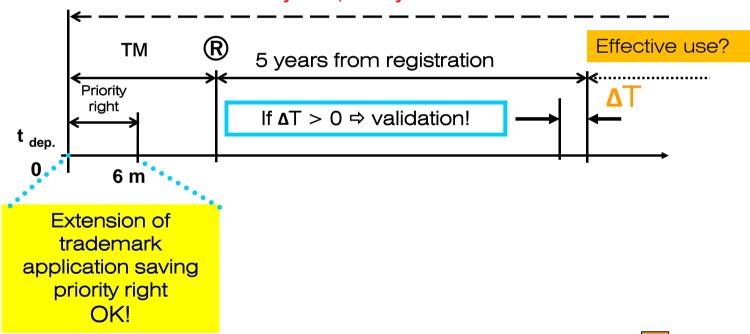






### Deadlines

#### Duration: 10 years, always renewable









# UIBM – Opposition to trademark registration

- Internal procedure admitted against:
  - Italian trademark applications published in the UIBM Bullettin;
  - International registrations designating Italy and published in the WIPO Bullettin of International Trademarks





#### UIBM – Opposable Trademarks

- Identity with an already registered trademark for identical products or services;
- identity o similarity with a trademark already registered for identical or similar products or services if likelihood of confusion between on the part of the public may arise, which may also consist in the likelihood of association between the two signs;
- Lack of consent to registration from the owner of rights on names of persons, signs used in the field of art, literature, science, politics and sports, etc.





#### OHIM – Opposable Trademarks

- All the conditions admitted by UIBM;
- unregistered trade marks or other signs used in business (domain names, company names) and valid in anyone of the UE States;
- unregistered trademarks well known in a Member State of the Paris Convention (CUP) under art. 6a;
- registered trademarks or National applications that enjoy reputation for dissimilar products / services.





# IPR WHAT Design







# How to get the protection:

- through registration, by means of administrative procedure.
- through prior use (IT & UE).





## Advantages of the registration:

- Originates the exclusive right;
- Shifts the the burden of proof to the alleged infringer;
- Ease the trasfer of ownership and use rights.





# Community Unregistered Design Right

 It is protected only by a copy of a design regularly disclosed by the owner.





# Community Unregistered Design Right

 But ... it is not regarded as deriving from a copy of a CUD the independent creation made by an author who could not reasonably know the CUD.





### Complex Product

 Product made of multiple components assembled together, which can be replaced allowing disassembly and re-assembly (of its components).





### Novelty

Novelty occurs for a certain design if no identical shape has been made available before the date of its prior disclosure.





#### Grace Period

- Grace Period allows to ignore a disclosure of a design model occurred before the application date of its design patent.
- GP lasts 12 months and starts from the date of the first disclosure of the object of the application.





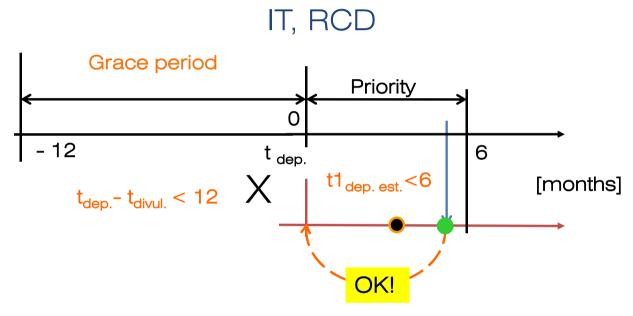
#### IDENTITY

Disegn models are identical when their own characteristics differ only for irrelevant details.





## When applying for registration? (IT&OHIM)



Publication of the application = after filing. Admitted deferred publication up to 30 months from the application date.

Duration of the registration = 5 years renewable 5 five times, up to 25 years of validity.



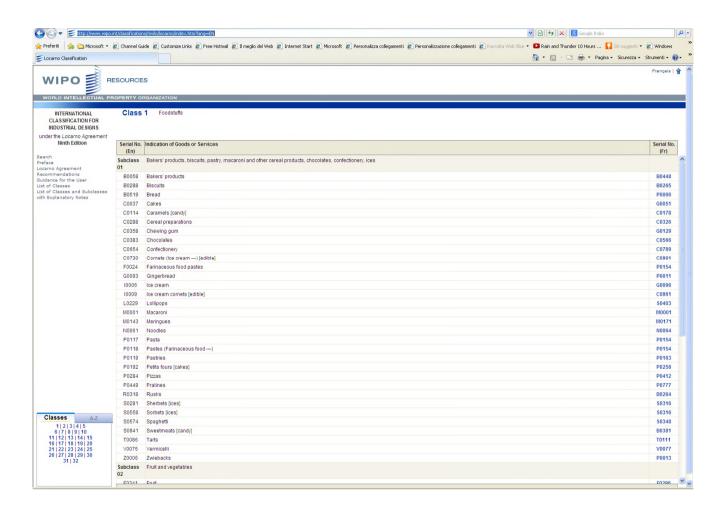


### Multiplicity

 Ok for OHIM and UIBM on condition that all the designs grouped together in the same application share the same class of the Locarno Classification.











### Images/drawings

It is advisable that the filing documents of a design application comprises images that allow a precise interpretation of the object.





#### **UIBM**

- Any kind of image is accepted (photo, drawing, sketch).
- Example: Borse testo Borse figure





#### OHIM

Almost as for UIBM, but some guidelines have to be followed with regard to the image format if the application is filed on-line.





# Descriprion of the design

 It is optional both for Community and Italian design applications.





### Deferment of publication

- The applicant (for a registered Community design) may request that the publication of the registered Community design be deferred for a period of 30 months from the date of filing the application or from the date of priority.
- How? By the application form.





#### Attenzione!

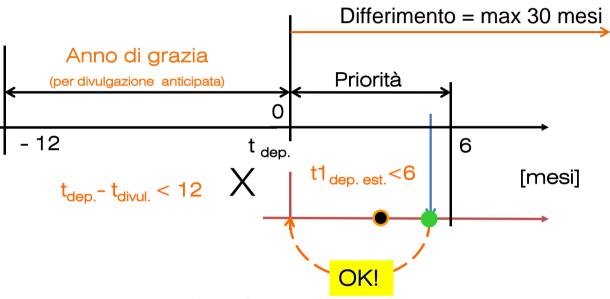
- Mancanza di uniformità nella valutazione di requisiti della descrizione e dei modelli;
- Tendenza allo schematismo nell'interpretazione dell'oggetto della domanda.





### Quando registrare? (IT & RCD)

#### IT, RCD



Accessibilità della domanda = dopo la registrazione a meno di differimento fino a 30 mesi da data deposito o data di priorità.

Durata registrazione = 5 anni rinnovabile ogni 5 anni fino a 25 anni totali





### USA

- Alto rischio di Azioni ufficiali per formalità (spesso pretestuose).
- Impostazione e qualità dei disegni: spessore delle linee, ombreggiature.
- ESEMPI:



TGM\_USD557758S1.pdf.lnk





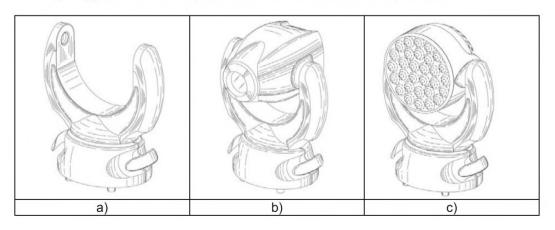


## USA - Modelli multipli

 Accettati a discrezione dell'esaminatore.
 Normalmente richiesta elezione di un sottogruppo o anche di un solo modello

In particolare, con riferimento alle figure sotto riportate, l'esaminatore ha individuato i sequenti gruppi di design:

- a) Figg. 1-6: prima forma di attuazione di una forcella di supporto;
- b) Figg. 7-12: prima preferita forma di attuazione di un proiettore;
- c) Figg. 13-18:seconda preferita forma di attuazione di un proiettore.







## Cina

- Obbligatoria sintetica descrizione.
- No forme linee tratteggiate.
- No ombreggiature.
- Prodotti raggruppabili in un unico modello a condizione di:
- appartenere ad una stessa sottoclasse
- essere venduti assieme
- \* essere impiegati nello stesso tempo
- presentare lo stesso concetto progettuale





## Cina – Modelli multipli





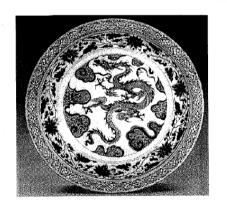












Vassoio

Solo se venduti assieme!

床上用品





## Cina

 Alto rischio di Azioni ufficiali per formalità, a causa di problemi interpretativi della nuova normativa.





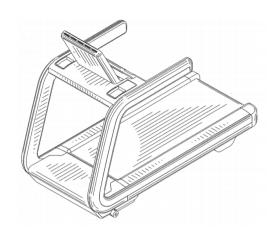
### Russia

- È necessario accompagnare le tavole con una descrizione sintetica che elenchi le caratteristiche essenziali del modello.
- La registrabilità del modello è condizionata dalla combinazione delle caratteristiche indicate come essenziali nella descrizione e non dall'impressione generale suggerita dalle tavole.



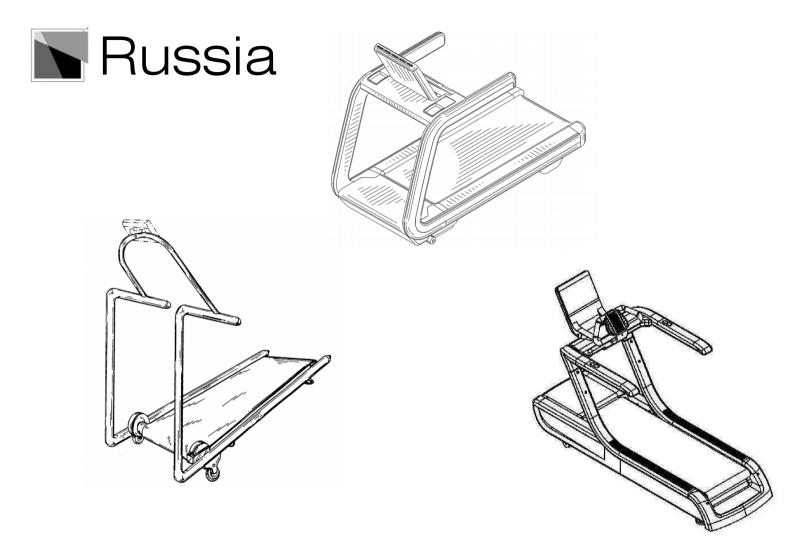


### esempio di descrizione sintetica



- LIST OF ESSENTIAL FEATURES
- Running machine, characterized by:
- make-up of composition elements: a casing, an upper horizontal panel, a display block, a lower horizontal panel, and a running surface;
- arrangement of the upper horizontal panel between the upper portions of the lateral components of the casing;
- arrangement of the display block on the upper horizontal panel;
- arrangement of the running surface between the lower portions of the lateral components of the casing behind the lower horizontal panel;
- distinguished by:
- implementation of the lateral components of the casing of inverted
   Π-like form in profile with rearwardly and upwardly inclined front portion;
- arrangement of the lower horizontal panel between the front parts of the lower portions of the lateral components of the casing.

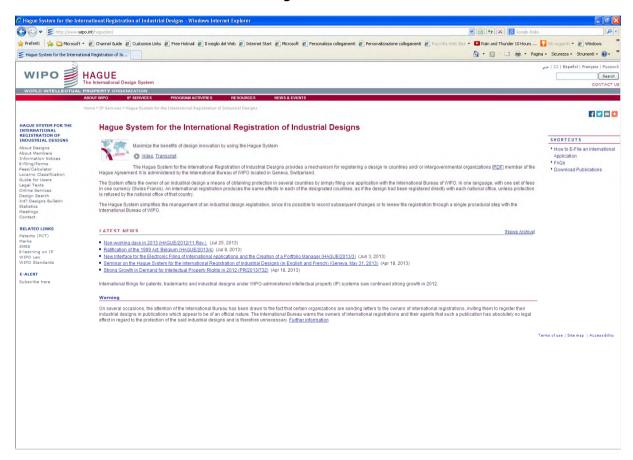








## Modelli Internazionali secondo l'Accordo dell'Aja



http://www.wipo.int/hague/en



### http://www.wipo.int/export/sites/www/treaties/en/documents/pdf/hague.pdf

### 7. Hague Agreement Concerning the International Registration of Industrial Designs

Hague Agreement (1925), revised at London (1934) and at The Hague (1960)2 (supplemented by the Additional Act of Monaco (1961)), the Complementary Act of Stockholm (1967) and the Protocol of Geneva (1975),4 and amended in 1979), and the Geneva Act (1999). (Hague Union)

#### Status on October 14, 2013

State/IGO	Date on which State/IGO became party to the Agreement	Date on which State became party to the London Act	Date on which State became party to the Hague Act <sup>2</sup>	Date on which State became party to the Complementary Act of Stockholm	Date on which State/IGO became party to the Geneva Act
African Intellectual Property	September 16, 2008	-	-	-	September 16, 2008
Organization (OAPI)	14-1-10-2007		M-1 10 2007	14 1 10 2007	M-10 2007
Albania	March 19, 2007	-	March 19, 2007	March 19, 2007	May 19, 2007 July 13, 2007
Armenia	July 13, 2007 December 8, 2010	-	-	_	December 8, 2010
Azerbaijan Belgium <sup>5</sup>	April 1, 1979	-	August 1, 1984	May 28, 1979	Not yet in force <sup>6</sup>
Belize	July 12, 2003	_	July 12, 2003	July 12, 2003	Not yet in force
Benin	November 2, 1986	November 2, 1986 <sup>7</sup>	November 2, 1986	January 2, 1987	-
Bosnia and Herzegovina	December 24, 2008	November 2, 1980	November 2, 1980	January 2, 1967	December 24, 2008
Botswana	December 5, 2006			_	December 5, 2006
Brunci Darussalam	December 24, 2013		_		December 24, 2013
Bulgaria	December 11, 1996	_	December 11, 1996	December 11, 1996	October 7, 2008
Côte d'Ivoire	May 30, 1993	May 30, 1993	May 30, 1993	May 30, 1993	October 7, 2008
Croatia	February 12, 2004	May 30, 1993	February 12, 2004	February 12, 2004	April 12, 2004
Democratic People's	reordary 12, 2004	_	reotuary 12, 2004	rebidaly 12, 2004	April 12, 2004
Republic of Korea	May 27, 1992	_	May 27, 1992	May 27, 1992	_
Denmark	December 9, 2008	_	may 27, 1272	May 21, 1272	December 9, 2008 <sup>8</sup>
Egypt	July 1, 1952	July 1, 1952			August 27, 2004
Estonia	December 23, 2003	-	_	_	December 23, 2003
European Union	January 1, 2008	_	_	_	January 1, 2008
Finland	May 1, 2011				May 1, 2011
France <sup>9</sup>	October 20, 1930	June 25, 193910	August 1, 1984	September 27, 1975	March 18, 2007
Gabon	August 18, 2003	June 23, 1939	August 18, 2003	August 18, 2003	- Nation 16, 2007
Georgia	August 1, 2003	_	August 1, 2003	August 1, 2003	December 23, 2003
Germany	June 1, 1928	June 13, 193911	August 1, 1984	September 27, 1975	February 13, 2010
Ghana	September 16, 2008		-	_	September 16, 2008
Grance	April 18, 1997	_	April 18, 1997	April 18, 1997	_
Hungary <sup>12</sup>	April 7, 1984	_	August 1, 1984	April 7, 1984	May 1, 2004
Iceland	December 23, 2003	_			December 23, 2003
Italy	June 13, 1987	_	June 13, 1987	August 13, 1987	_
Kyrgyzstan	March 17, 2003	_	March 17, 2003	March 17, 2003	December 23, 2003
Latvia	July 26, 2005	_	_	_	July 26, 2005
Liechtenstein	July 14, 1933	January 28, 195115	August 1, 1984	September 27, 1975	December 23, 2003
Lithuania	September 26, 2008	- '-	_		September 26, 2008
Luxembourg <sup>5</sup>	April 1, 1979	_	August 1, 1984	May 28, 1979	Not yet in force <sup>6</sup>
Mali	September 7, 2006	_	September 7, 2006	September 7, 2006	_
Monaco	April 29, 1956	April 29, 195614	August 1, 1984	September 27, 1975	June 9, 2011
Mongolia	April 12, 1997	_	April 12, 1997	April 12, 1997	January 19, 2008
Montenegro	June 3, 2006	-	June 3, 2006	June 3, 2006	March 5, 2012
Morocco	October 20, 1930	January 21, 194115	October 13, 1999	October 13, 1999	_
Namibia	June 30, 2004	_	-	-	June 30, 2004
Netherlands <sup>5</sup>	April 1, 1979	-	August 1, 1984 <sup>16</sup>	May 28, 197916	_
Niger	September 20, 2004	-	September 20, 2004	September 20, 2004	-
Norway	June 17, 2010	-	-	_	June 17, 2010
Oman	March 4, 2009	-	-	-	March 4, 2009
Poland	July 2, 2009	-	-	-	July 2, 2009
Republic of Moldova	March 14, 1994	-	March 14, 1994	March 14, 1994	December 23, 2003
Romania	July 18, 1992	-	July 18, 1992	July 18, 1992	December 23, 2003
Rwanda	August 31, 2011	-	-	-	August 31, 2011
Sao Tome and Principe	December 8, 2008	-	-	-	December 8, 2008

June 30, 1984

June 30, 198417

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(Hague Union)

State/IGO	Date on which State/IGO became party to the Agreement	Date on which State became party to the London Act	Date on which State became party to the Hague Act <sup>2</sup>	Date on which State became party to the Complementary Act of Stockholm	Date on which State/IGO became party to the Geneva Act
Serbia <sup>18</sup>	December 30, 1993	_	December 30, 1993	December 30, 1993	December 9, 2009
Singapore	April 17, 2005	-	_	_	April 17, 2005
Slovenia	January 13, 1995	-	January 13, 1995	January 13, 1995	December 23, 2003
Spain	June 1, 1928	March 2, 195619	-	-	December 23, 2003
Suriname	November 25, 1975	November 25, 1975	August 1, 1984	February 23, 1977	-
Switzerland	June 1, 1928	- "	August 1, 1984	September 27, 1975	December 23, 2003
Syrian Arab Republic	May 7, 2008	-	_	_	May 7, 2008
l'ajikistan	March 21, 2012	-	-	-	March 21, 2012
The former Yugoslav Republic					
of Macedonia	March 18, 1997	-	March 18, 1997	March 18, 1997	March 22, 2006
Funisia	October 20, 1930	October 4, 194220	-	_	June 13, 2012
Turkey	January 1, 2005	-	_	_	January 1, 2005
Jkraine	August 28, 2002	-	August 28, 2002	August 28, 2002	December 23, 200
Total: 61)	(61)	(12)	(34)	(34)	(46)

<sup>&</sup>lt;sup>1</sup> The Geneva (1999) Act of the Hague Agreement Concerning the International Registration of Industrial Designs was adopted on July 2, 1999. The Geneva Act entered into force on December 23, 2003.

Non designabili: Canada, USA, Cina, Giappone, Australia, Nuova Zelanda, India, Emirati Arabi

August 1, 1984 June 30, 1984

<sup>&</sup>lt;sup>2</sup> The Protocol to the Hague Act (1960) is not yet in force. It has been ratified by or acceded to by the following States: Belgium, France, Germany, Italy,

<sup>&</sup>lt;sup>5</sup> The Additional Act of Monaco (1961) is in force in respect of the following States as from the dates indicated: France (December 1, 1962), Germany (December 1, 1962), Licchtenstein (July 9, 1966), Spain (August 31, 1969) and Monaco (September 14, 1963).

<sup>&</sup>lt;sup>6</sup> The Protocol of Geneva (1975), in accordance with Article 11(2)(a) thereof, ceased to have effect as of August 1, 1984; however, as provided by Article 11(2)(b). States bound by the Protocol (Belgium (as from Agril 1, 1979), France (as from February 18, 1980), Germany (as from December 26, 1981), Hungary (as from Agril 7, 1984), Liechtenstein (as from Agril 1, 1979), Livembourg (as from Agril 1, 1979), Monaco (as from Match 5, 1981), Netherlands (as from Agril 1, 1979). Senegal is from June 30, 1984), Surmanue (as from Agril 1, 1979) and Switzerland (as from Agrel 1, 1979) are not televed of their obligations thereunder in respect of industrial designs whose date of international deposit is prior to August 1, 1984.

<sup>5</sup> The territories in Europe of Belgium, Luxembourg and the Netherlands are, for the application of the Hague Agreement, to be deemed a single country,

<sup>6</sup> The Geneva Act will enter into force, with respect to Belgium and Luxembourg, at a later date in accordance with Articles 27 and 28.

<sup>&</sup>lt;sup>7</sup> Benin has notified acceptance of the termination of the London Act (1934), on September 19, 2013. The termination of the London Act will become effective three months after the Director General of WIPO receives the last required notification of acceptance.

<sup>8</sup> Not applicable to the Faroe Islands but applicable to Greenland as of January 11, 2011.

<sup>9</sup> Including all Overseas Departments and Territories.

<sup>19</sup> France has notified acceptance of the termination of the London Act (1934), on September 20, 2010. The termination of the London Act will become effective three months after the Director General of WIPO receives the last required notification of acceptance

Germany has notified acceptance of the termination of the London Act (1934), on August 16, 2010. The termination of the London Act will become effective three months after the Director General of WIPO receives the last required notification of acceptance.

<sup>12</sup> With the declaration that Hungary does not consider itself bound by the Protocol annexed to the Hague Act (1960). The London Act ceased to be effective

<sup>&</sup>lt;sup>13</sup> Lischtenstein has notified acceptance of the termination of the London Act (1934), on December 13, 2010. The termination of the London Act will become effective three months after the Director General of WIPO receives the last required notification of acceptance

<sup>14</sup> Monaco has notified acceptance of the termination of the London Act (1934), on March 9, 2011. The termination of the London Act will become effective three months after the Director General of WIPO receives the last required notification of acceptance.



# Design or trademark?









### http://rallynote.com/index.php/it/



### Sfrutta la comunicazione efficace con il



Anche io uso il quaderno Rallynote!

### Quaderno professionale navigatore!

NOTA! Questo sito usa cookies e tecnologie simili.

Se non cambi configurazione al tuo browser li accetti.

Ho capito







# Design model or trademark?

Community Trademark: 8732811

Registered Community Design: 001645946-0001/00005





## Reference for the comparison

- Trademarks: Average Consumer
- Designs: Informed User

### "Abbracci ®" (Hugs)















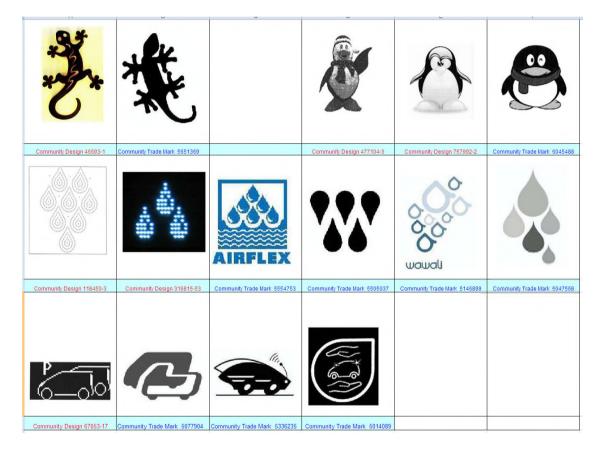
## Warning!

- The concept of individual character of design models has very much in common with the concept of distinctiveness of marks.
- According to some interpretations, the minimum distance between the shapes of two distinct designs which avoids conterfeiting is lower than the distance commonly admitted when comparing two distinct marks.





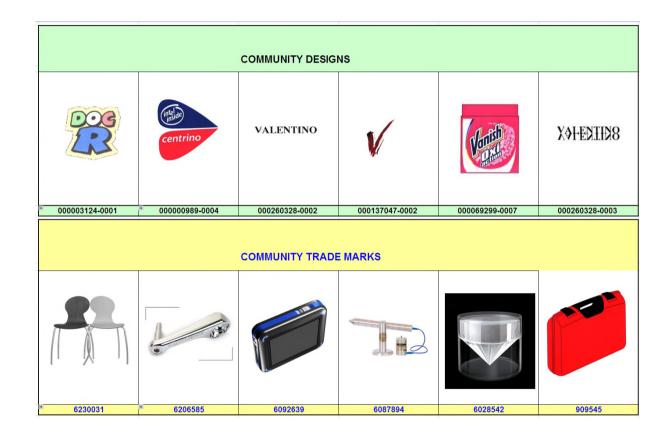
### Warning!





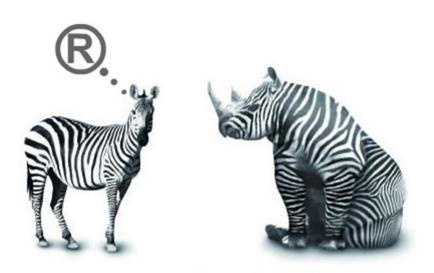


### Warning!





### Thank you for your kind attention!



no protection? WHAT A PITY!

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